INDEPENDENT AUDITORS' REPORT AND FINANCIAL STATEMENTS

For the Year Ended December 31, 2011

INDEPENDENT AUDITORS' REPORT AND FINANCIAL STATEMENTS For the Years Ended December 31, 2011

TABLE OF CONTENTS

<u> </u>	AGE
INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
Statement of Assets, Liabilities and Net Assets – Modified Cash Basis	2
Statement of Revenue, Expenses and Other Changes in Net Assets – Modified Cash Basis	3
Statement of Functional Expenses – Modified Cash Basis	4
NOTES TO FINANCIAL STATEMENTS	5-7





Independent Auditors' Report

694 Santa Rosa Street Post Office Box 1423 San Luis Obispo, California 93406

Telephone: 805.543.6876

800.549.6876

Facsimile: 805.781.2526 www.burkartcpa.com

Board of Directors
Gay and Lesbian Alliance of the Central Coast
San Luis Obispo, California

We have audited the accompanying statement of assets, liabilities, and net assets – modified cash basis of the Gay and Lesbian Alliance of the Central Coast as of December 31, 2011, the related statement of revenue, expenses, and other changes in net assets – modified cash basis and the schedule of functional expenses for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note 1, these financial statements were prepared on a modified cash basis, which is a comprehensive basis of accounting other than generally accepted accounting principles.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of the Gay and Lesbian Alliance of the Central Coast as of December 31, 2011 and its revenues, expenses and other changes in net assets for the year then ended, on the basis of accounting described in Note 1.

BURKART & ASSOCIATES an Accountancy Corporation

October 10, 2012

STATEMENT OF

ASSETS, LIABILITIES, AND NET ASSETS - MODIFIED CASH BASIS For the Year Ended December 31, 2011

Α	S	S	Е	Τ	S

Current assets

Cash and cash equivalents (Note 1)

Total current assets

Property and equipment, net (Notes 1 and 2)

Total assets

		2011	
Operating			
Fund	Pe	rmanently	
Unrestricted	R	estricted	Total
\$ 107,731	\$	20,315	\$ 128,046
107,731		20,315	128,046
1,415,416			1,415,416
\$ 1,523,147	\$	20,315	\$ 1,543,462

LIABILITIES AND NET ASSETS

Net assets

Unrestricted

Permanently restricted (Board designated)

Total net assets

Total liabilities and net assets

		2011		
Operating		2011	Γ	
Fund	Pe	ermanently		
Unrestricted	F	Restricted		Total
\$ 1,523,147			\$	1,523,147
	\$	20,315		20,315
. ===				
1,523,147		20,315		1,543,462
\$ 1,523,147	\$	20,315	\$	1,543,462

STATEMENT OF REVENUES, EXPENSES, AND OTHER CHANGES IN NET ASSETS - MODIFIED CASH BASIS For the Year Ended December 31, 2011

	1	Speraning
		Fund
	U	nrestricted
Revenue and Support		
Donations	\$	15,062
Membership dues		6,590
Fundraising and special event income		148,877
Advertising		5,280
Rental income		17,350
Investment income		907
Total revenue, gains, and support		194,066
Expenses		
Program services		140,112
Management and general		43,919
Fundraising		21,487
Total expenses		205,518
Change in net assets	\$	(11,452)
Net Assets beginning of the year-December 31, 2010		1,534,599
Net Assets end of the year-December 31, 2011	\$	1,523,147
•		

	2011					
(Operating					
	Fund		Permanently			
U	nrestricted	R	estricted	<u> </u>	Total	
\$	15,062			\$	15,062	
*	6.590			*	6,590	
	148,877	1			148,877	
	5,280				5,280	
	17,350		,		17,350	
	907	\$	130		1,037	
					.,	
	404.000		100		101100	
	194,066		130		194,196	
	140,112		•		140,112	
	43,919				43,919	
	21,487				21,487	
	205,518				205,518	
\$	(11,452)	\$	130	\$	(11,322)	
	1,534,599		20,185		1,554,784	
					-,,,	
\$	1,523,147	\$	20,315	\$	1,543,462	

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2011

•
Functional expenses
Bank service charges
Business meetings
Charitable donations
Depreciation
Dues and subscriptions
Equipment rental
Fundraising and special event expense
Insurance - liability/property
License and permits
Office supplies
Outreach
Outside contract services
Postage and mailing service
Printing
Professional fees
Program service expense
Real estate taxes
Repairs and maintenance
Security
Storage rent
Taxes
Telephone
Travel/conferences
Utilities

Г	*		20	11			
-	·	T		<u> </u>		Г	
	Program	Ma	nagement		Fund		
	Services		General		Raising		Total
	00,11000	۱	Concra	-	raising	\vdash	i Otai
\$	595	\$	594			\$	1,189
`		ľ	126	-		Ť	126
	250						250
	12,222		12,221		•		24,443
	927						927
	2,819		2,819				5,638
	85,948		•	\$	21,487		107,435
	2,439		2,439				4,878
	838		837				1,675
	1,707		1,706				3,413
	610						610
	14,201		14,200				28,401
	708		708				1,416
	192						192
	763		762				1,525
	3,746						3,746
	2,319		2,319				4,638
	1,586		1,585				3,171
	659		658				1,317
	1,500						1,500
	843						843
	759		758				1,517
	2,294						2,294
	2,187		2,187				4,374
\$	140,112	\$	43,919	\$	21,487	\$	205,518
<u> </u>							

NOTES TO FINANCIAL STATEMENTS December 31, 2011

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Activities

The Gay and Lesbian Alliance of the Central Coast is a non-profit 501C(3), non-stock corporation, organized under the laws of the State of California. The objective of the Gay and Lesbian Alliance of the Central Coast is to provide a safe environment for Gays and Lesbians and provide public awareness of the rights of Gays and Lesbians. The Organization was incorporated in 1994.

Basis of Accounting

The financial statements of the Organization have been prepared on the modified cash basis of accounting. The financial resources are maintained in accordance with the principles of fund accounting.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

- Unrestricted net assets represent expendable funds available for operations which are not limited otherwise by donor restrictions and net assets released from temporary restrictions due to the terms of the restrictions or contingencies being met.
- Temporarily restricted net assets consist of contributed funds subject to specific donor-imposed restrictions or restrictions voluntarily approved and imposed by the Board of Directors. Temporary restrictions are contingent upon specific performance of a future event or a specific passage of time. The Organization has no temporarily restricted funds at this time.
- Permanently restricted net assets are subject to irrevocable donor restrictions requiring that the assets be maintained in perpetuity usually for the purpose of generating investment income to fund current operations. The Organization has permanently restricted funds at this time.

Revenue Recognition

The Organization reports gifts of cash and other assets as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. The Organization reports donor restricted gifts as temporarily restricted or permanently restricted revenues. Temporarily restricted net assets are reclassified to unrestricted net assets when donor restrictions are satisfied. Gifts with restrictions that are satisfied within the same reporting period are recorded as unrestricted contributions.

NOTES TO FINANCIAL STATEMENTS December 31, 2011

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

Contributions of donated non-cash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills provided by individuals possessing those skills that would typically need to be purchased if not provided by donation, if any, are recorded at their fair values in the period received.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of revenue, expenses, and other changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

The Organization is a not-for-profit organization and is exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3) and Cal. Rev. & Tax Dc. Sec. 23701(d).

Cash and Cash Equivalents

Cash and cash equivalents include cash deposited in checking accounts for operational purposes and funds invested in highly liquid money market accounts.

Property and Equipment

Property and equipment are recorded at cost. Repairs and maintenance are charged to expense when incurred. Depreciation expense is calculated on the straight-line method over the useful life of five to forty years.

NOTES TO FINANCIAL STATEMENTS
December 31, 2011

NOTE 2: FIXED ASSETS

Summaries of fixed assets by major classifications at December 31, 2011 are as follows:

	2011
Furniture and equipment Building Building improvements	\$ 30,823 1,320,073 <u>129,966</u>
Total fixed assets	1,480,862
Less accumulated depreciation	(65,446)
Net property and equipment	<u>\$ 1,415,416</u>

Depreciation expense for the year ended December 31, 2011 was \$ 24,443.

NOTE 3: EQUIPMENT RENTAL

The Organization entered into a lease agreement dated 10/9/09 with Ricoh for a copier. The lease calls for 60 monthly payments of \$ 352.50 per month. Future lease payments are as follows:

	<u>Year</u>	<u>Amount</u>
For the year ending December 31,	2012 2013 2014 2015	\$ 4,230 4,230 4,230 353
Total		\$ 13,043

NOTE 4: CONCENTRATION OF RISK

A portion of the Organization's contributions and fundraising revenue is generated from the surrounding businesses and private communities.

NOTE 5: SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 10, 2012, the date which the financial statements were available to be issued, and there were no subsequent events to report.